

PROOF OF CONCEPT TRIAL with performance guarantee



SET UP

Full data setup:

- ▶ establish proof of concept KPIs
- ▶ set up demo portal
- ▶ upload designated data
- ▶ commence business analysis
- ▶ create Data Extraction Templates (DETs) for sample



TEST

Portalink will:

- ▶ process sample transactions and product data from designated trading partners
- ▶ provide EDI file examples



REVIEW

Portalink and client will:

- ▶ review system performance
- ▶ review business analysis results
- ▶ assess performance against agreed KPIs
- ▶ confirm whether agreed benefits have been demonstrated

TOLLGATE REVIEW

Outcomes demonstrated effectively = proceed to full deployment

Outcomes cannot be achieved* = client released from further obligations



INTEGRATE

Full data setup:

- ▶ full product, pricing and inventory integration
- ▶ full account data set up
- ▶ implement required B2B business rules
- ▶ establish mail forwarding rules



CONFIGURE

Final steps:

- ▶ configure all user accounts and privileges
- ▶ complete testing
- ▶ review and fine-tune
- ▶ provide training and support
- ▶ DEPLOY and monitor

RISK FREE

SAFE PARALLEL ENVIRONMENT

pay only 50% of implementation fee

LAUNCH

FULL DEPLOYMENT

pay balance of fees

*If, after Phase 1 Implementation [stages 1, 2 and 3], Portalink does not achieve the mutually agreed outcomes and you reasonably believe that Portalink is unable to fulfil your business needs, you may terminate our engagement and we will release you from any obligation to proceed to full implementation or pay any further fees to us (excluding any fees already paid to us for Phase 1 Implementation [stages 1, 2 and 3]). Our Proof of Concept Guarantee is subject to our Terms of Use. Our Terms of Use apply to the extent of any inconsistency.

Make sure you get the solution that best meets your needs.

[REQUEST A DEMO](#)