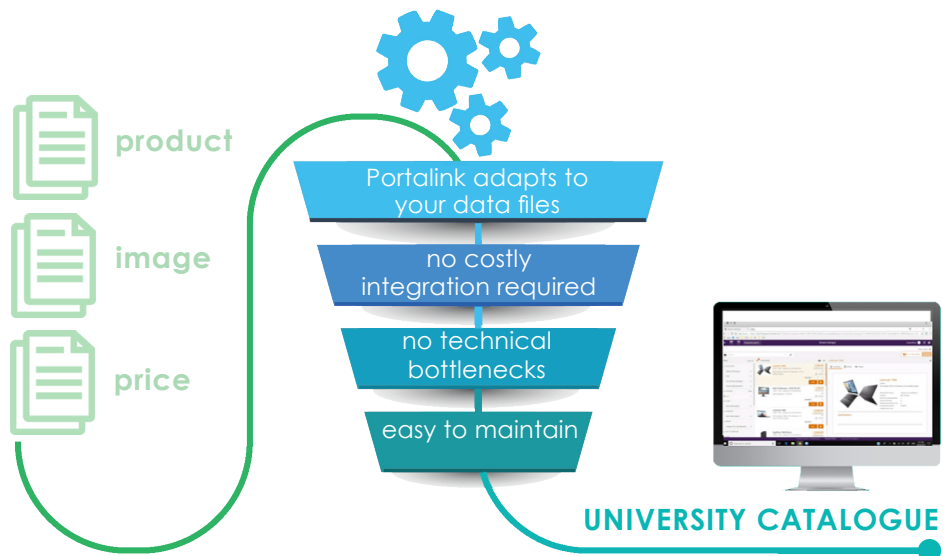


## 1 STEP one

### product management

Make more sales by making your catalogue available where orders are placed. Portalink simplifies the ongoing data maintenance by mapping your existing catalogue Master Files to a format that is compatible with each Universities internal catalogue and procurement system.

With up-to-date catalogues your products will be available to university customers sooner and purchase orders will be better quality, leading to fewer discrepancies.

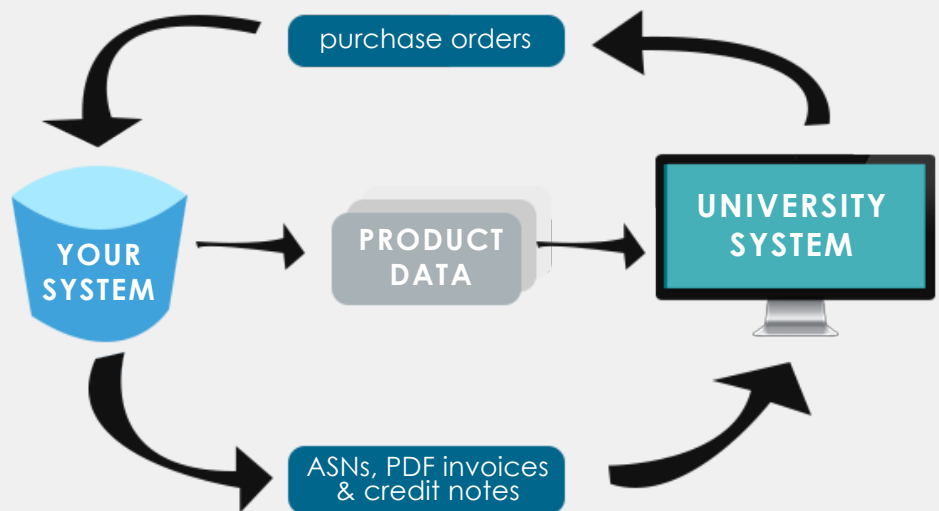


## 2 STEP two

### transaction automation

Portalink has a unique capability to convert most file formats into an electronic file with unprecedented accuracy.

If you currently send PDF invoices to University customers, Portalink will convert your invoices into an EDI compatible file, eliminating manual data entry, errors and potential delays.



## 3 STEP three

### engagement model

There are several options available to suppliers participating in Vendor Exchange. Portalink can offer you a no-frills option (free of charge), or for a small fee, can automate the transaction cycle by taking advantage of the special Uni Offer.

Alternatively, Portalink can implement a tailored more holistic solution to automate all of your non-EDI customers in addition to Vendor Exchange Universities.



#### FREEMIUM

You will receive PDF Purchase Orders from your University customers via your Portalink Supplier Portal.

All Purchase Orders received require manual processing\*

**No Fees  
\$0.00**

\*manual processing also applies where ASNs are required



#### UNI OFFER

Portalink will convert Purchase Orders received from your University customers into an EDI compatible format that your (ERP) system can automatically import.

- **Implementation \$1,500**
- **License Fee \$1,900 (per quarter)**
- **Transaction Fee\* (flat rate per order)**

\*based on volume plan selected



#### PREMIUM

A holistic solution that automates the long tail of transactions from all of your non-EDI customers.

Eliminate errors and manual data entry by automating your Purchase Orders from Universities AND all other non-EDI customers.

**Contact us.**

[Case Studies Available](#)

Reduce manual data entry by > 70% • Eliminate costly errors • Accelerate order to payment



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